

Tess Unlimited

Annual Report 2019

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FOUNDATION TESS UNLIMITED

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1. Board report






We would like to share with you this annual report over 2019: a year full of new challenges and beautiful results. After celebrating our 10th anniversary last year, this year's focus has been on our ongoing projects as well as realizing our dreams. The time was finally here, to start the construction of our own cleft clinic, which we hope to finish in 2020. We moved our office to a neighboring building, and in between the hammering and sawing, continued our projects, which have kept our foundation going for all these years. We organized ten surgery weeks, in which a record number of 369 patients received a life changing operation.

In collaboration with five different medical team, and this year for the first time a Dutch surgeon, we were able to change our patients' future. This year's care has been expanded with psychological support where needed, to patients and their parents, provided by our local psychologist. Our focus for this coming year will be expanding the complete pre- and after care, and building a sustainable future for our foundation. Through the means of our own clinic, we want to establish a professional visibility and presence, hopefully allowing us to be of structural use in the much needed help to children with clefts in Guatemala. In this way, we will continue to grow to be a reliable and sustainable organization, with whom every cleft specialist would want to collaborate.

On behalf of the board and the team in Guatemala

1.1 Activities 2019

We achieved wonderful results in 2019, which we would like to share with you:

-  369 children got surgery.
-  10 organized surgery weeks.
-  Over 410 babies have been put on weight in our milk project.
-  259 children received speech therapy.
-  Over 500 families, children and adolescents have received counsel from our local psychologist.

1.1.1 Surgeries and surgery weeks

Our goal is to operate on all children with a cleft that we encounter. In 2019 we operated on 369 children in ten organized surgery weeks. In these weeks we perform lip closures, palate closures and gum closures, as well as nose and lip reconstructions. We have been collaborating with the same medical teams and surgeons for years now, from the United States of America and Canada (*Free to Smile, Smile Network, HUGS foundation, Faith in Practice and Medical Mission for Children*).

1.1.2 Milk project

Our goal in the milk project is to get children to a healthy weight as quickly as possible, so that the children are strong enough to undergo surgery on their lip and/or palate. A minimum weight is required for both surgeries. In 2019 over 410 babies got to their desired weight in the milk project. The minimum weight for lip surgery is 11 lbs/5kg and 20 lbs/20 kg for palate surgery. We continue to be better known in Guatemala and families know where to find us, so we have more and more babies in our milk project. Every month we have a milk project on 14 different locations in Guatemala. Here we check the weight and growth of the children and provide them with formula, medication when necessary, and a special drinking bottle.

1.1.3 Speech therapy

We started offering speech therapy in 2013. A child can begin speech therapy approximately eight weeks after the palate closing surgery. We worked with 259 children this year. Currently, we have 5 local speech therapists who provide speech therapy in 5 different provinces in Guatemala (*San Marcos, Huehuetenango, Quiché, Sacatepéquez and Suchitepéquez*).

1.1.4 Psychology

In January 2019 we added a local psychologist to our team. She visits our main office in Antigua once a week, for individual counseling of teenagers and mothers. She also accompanies us on every surgery week to offer guidance, counsel and support to parents.

1.2 Activities and results between 2008 and 2019

- ☺ 2163 children got surgery.
- ☺ We have had 75 surgery weeks.
- ☺ Over 1900 babies got to a healthy weight in our milk project.
- ☺ Over 9000 speech therapy sessions given since 2013.
- ☺ Over 500 families, children and adolescents have received counsel from our local psychologist since 2019.

2. Goals 2020

Our goals for this coming year are as follows:

- ☺ Perform surgery on at least 350 children.
- ☺ Finalize construction cleft clinic end 2020.
- ☺ Recruiting additional volunteers with a background in psychology, who speak Spanish, to support our local psychologist during surgery weeks.

2.1 Cleft clinic

We are very busy with the construction of our own cleft clinic, to be able to have all our surgeries here in the future. We are assisted in this by experienced experts, including Patricia Bortoluzzi (surgeon and member of the committee of recommendation) to ensure that the clinic will meet the standards and quality requirements in accordance with the general medical (surgical) guidelines.

In 2017 we started preparations, drawing up the designs and setting up the required guidelines. We also started fundraising at that point. All plans have been submitted to the municipality of Antigua in January 2018. On March 13, 2019 we got the permits to start construction, which began that next week, Monday March 25, 2019. We expect to finish building in June 2020, after which we can start cleaning, painting, furnishing and decorating. We hope to open our doors of our clinic, named *Centro Tulipanes*, on January 1, 2021.

3. Foundation Tess Unlimited



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3.1 Foundation data

Legal entity: Foundation

Date of establishment: September 18, 2008

3.1.1 Foundation goals

Bringing together resources, both financial and human resources (volunteers), to support selected charities in developing countries, in particular to support the activities of Tess sin Limites in Guatemala.

3.1.2 The foundation means to achieve these goals through:

Organizing activities to raise funds and resources and recruiting sponsors.

3.2 ANBI

On January 1, 2009, the Tess Unlimited Foundation has, in accordance with the tax authorities, obtained the "Public Benefit Organization" status (ANBI). Number 819906268.

This decision is based on Article 6.33 of the Income Tax Act 2001 and applies as long requirements are being met for an indefinite period.

3.3 Chamber of commerce number (KvK – The Netherlands)

08181442

3.4 Promotion



Our website contains a lot of information and videos about our activities in Guatemala:
www.tessunlimited.com



We are also active on Facebook and Instagram, where, through daily updates and posts, you will be kept informed of our various activities and events:



Facebook: <https://www.facebook.com/TESSUnlimited>

Instagram: <https://www.instagram.com/tessunlimitedguatemala/>



We also have a wide variety of videos on our own YouTube channel:

<https://www.youtube.com/channel/UcswRr9hnyEzqfmSAXqyUxRQ>

3.5 General information Tess Unlimited

The Tess Unlimited team in Guatemala consists of 16 people. We have 5 local speech therapists, 1 pediatrician, 1 nutritionist, 4 promoters, 1 psychologist and 4 full-time employees, who work in the main office. Of these 16 employees, 2 were born with cleft themselves and 5 are parents of children born with cleft. In the past 11,5 years Tess Unlimited has received over 130 Dutch volunteers in Guatemala. In 2016 we started researching possible causes of the high occurrence of clefts in Guatemala. This research is still ongoing and we hope to finish in 2020. Tess Unlimited started an investigation in 2016 into the reason of cleft in Guatemala. This investigation is still ongoing and we hope to be able to complete it by the end of 2019.

3.6 Board

Data	Description	Name	Date of birth	Position
18-9-2008	Memorandum of association			
18-9-2008	Board member	Tessa de Goede de Ordoñez	09-04-1983	Founder and director in Guatemala
9-1-2018	Board member	Christina Tinselboer	18-11-1979	Chairman
1-3-2018	Board member	Paul de Goede	03-06-1956	Treasurer
4-11-2019	Board member	Paula van de Kamp	06-08-1996	PR/Volunteer coordinator

None of the board members receive compensation for their administrative duties.

3.7 Employees

Foundation Tess Unlimited has no employees in the Netherlands. A volunteer group has been set up, the 'Smile Makers Group', who are committed to the foundation in the Netherlands. No one of these volunteers receives monetary compensation or a salary for their activities.

4. Balance sheet

Foundation T.E.S.S. Unlimited

Balance per December 31, 2019			
Capital per January 1, 2019		€	257.384,05
ABN Amro checking account	€	43.881,46	
ABN Amro savings account	€	7.669,23	
ABN Amro account construction clinic	€	40.278,54	
ABN Amro account clinic/savings	€	75.001,15	
ASN Deposit savings account	€	58.577,35	
	€	225.407,73	
Income and expenses 2019			
Donations and sponsoring from the Netherlands		€	378.352,20
Donations through PayPal		€	1.471,04
Donations and sponsoring in Guatemala		€	32.590,62
Received interest in the Netherlands		€	20,45
Expenses Tess Unlimited/Sinlimites Guatemala	€	282.416,40	
Costs construction clinic	€	141.887,84	
Bank charges NL	€	619,85	
Travel expenses and insurance NL	€	5.782,95	
Haberman drink bottles NL	€	3.267,00	
Accounting NL	€	302,50	
Purchase	€	7.628,71	
Contributions	€	250,00	
Various costs, like website management, etc.	€	2.255,38	
	€	444.410,63	
		€	412.434,31
Total increase /decrease capital		€	-31.976,32
Capital comparison			
Capital per 31-12-2018		€	257.384,05
Capital per 31-12-2019		€	225.407,73
Total increase /decrease capital in 2019		€	-31.976,32





The balance sheet above only relates to TESS Unlimited in the Netherlands. This is the foundation that has the ANBI status.

The auditor's report is for TESS Unlimited in the Netherlands.

There are a limited number of expenses in the Netherlands. The bulk of the funds are transferred to TESS Sin Limites in Guatemala. This foundation is responsible for the implementation of the activities under the management of Tessa de Goede – de Ordoñez.

4.1 Expenditure in Guatemala

TESS Sin Limites in Guatemala also received direct contributions in 2019 from a number of organizations such as:

-  Smile Train, United States of America.
-  Liliane Fonds, the Netherlands.
-  Private donations, (mostly) United States of America and the Netherlands.
-  Local sponsors.

The following overview gives more insight into the expenses of the various projects in Guatemala.

4.1.1 Overview of expenses in Guatemala 2019

Surgeries	€	141.223,08
Milk project	€	75.513,32
Evaluations	€	8.516,47
Promotion	€	2.109,65
Speech therapy	€	11.530,33
Personnel	€	26.358,62
Psychology	€	2.879,99
Office and administration	€	10.375,28
Various costs	€	3.909,67
New clinic	€	141.887,84
Total	€	424.304,25

4.2 Estimated expenditure for 2020

Surgeries (350 children)	€	140.000,00
Milk project	€	75.000,00
Evaluations	€	8.800,00
Promotion	€	2.150,00
Speech therapy	€	16.600,00
Personnel	€	29.000,00
Psychology	€	4.890,00
Office and administration	€	10.000,00
Various costs	€	4.000,00
Total ongoing projects	€	290.440,00

Clinic: renovation costs (already paid)	€	0
Purchase next-door building	€	69.000,00
Legal: lawyer, licenses, architect and permits (partly paid)	€	2.500,00
Interior: bedding, curtains, closets, shelves, lighting, bathroom fixings, general furnishings and decorations	€	20.000,00
Unforeseen costs 5%	€	17.067,00
Total costs realization clinic	€	108.567,00