

# Annual report 2020



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# 1. Management report

In 2020 Tess Unlimited had 10 surgery weeks planned with the expectation to provide surgery for 350 children. In the months of January and February we were able to successfully execute 2 surgery weeks in which we provided surgery for 99 children. Unfortunately, the worldwide outbreak of COVID-19 reached Guatemala in March of this year. In Guatemala the government applied an immediate lockdown effective for the whole country. A curfew was activated, all public transportation was suspended and only stores that were supplying essential goods were allowed to open up.

Eventually, as the crisis developed nobody was allowed to leave their homes on weekends and everybody was obligated to wear a protective mask. The closing of the country was a big problem for us as we rely on foreign surgeons to execute the surgeries. What made the situation worse for us was the fact that the government also closed the border between all the states, which made travel and delivery of supplies virtually impossible. This disabled the opportunity for us to physically reach our patients throughout Guatemala.

The outbreak was a complete shock for us as it was for the rest of the world. Especially because our patients are spread throughout the country. Quickly it became visible that these new measures had great consequences for a country like Guatemala, which is highly dependent on foreign aid and tourism. Many people lost their job and because of the suspension of public transportation many were unable to run their proper businesses. This loss of income caused hunger among many families and the consequences for families with children and elderly family members were devastating.

As a team we decided to take immediate action and we sat down together to establish all the work and help we could provide. We discovered swiftly that our network of local speech therapists, pediatricians, local firemen, police officers and healthcare employees were the key to success. Days later we established a network of essential people and with this help we were able to reach everybody in need of help.



## 1.1 Results 2020

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- 99 children received cleft surgery.
- 3 children received a 'special' surgery this year. We helped a little girl who suffered a burned skin, a young adult we did a speech enhancing surgery and we supported a girl born with a tumor on her tongue.
- 380 children were adapted to our milk project this year.
- 6 from 11 children who were still receiving breast milk received a breast pump.
- 17 Malnourished children received NutriListo.
- 21 Children received pre-surgical tape for several months.
- 130 Families received monthly food parcels.
- 36 Children received dental treatment
- 1500 children received speech therapy, mostly given by Whatsapp

## 1.2 Activities in 2020

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### 1.2.1 Surgeries and surgery weeks

It was nothing short then a matter of luck for us to still be able to do 99 surgeries this year. Unfortunately, we had to suspend all surgery weeks for the rest of the year, but we are very blessed to continue our work in 2021.

With the coming of the vaccine more and more teams are expressing interest to come back to Guatemala to perform surgery. Although we did not reach the same level of volume yet.





## 1.2.2 Food parcels

In May 2020 we started distributing food parcels for families within our project who needed food. In total we distributed 1242 food parcels from May till December.

At first, it was very challenging to reach the people in need because of the lockdown. But bit by bit we were able to reach everybody in need and we were able to help out 130 families with food. A total of 756 persons were benefiting from these parcels.



## 1.2.3 Milk project

In March of 2020 we were only able to reach 45 of the 167 children that were included in our milk project. Despite this frustrating situation we were able to grow these numbers as the year progressed.

Because of our network we quickly were able to get more access in rural areas that were closed at the time because of COVID.

In April we raised this number to 55, in May of 2020 we were able to reach 93 children, June 113, July 148, August 164, September 184, October 207 and in November we reached 242.

A rapidly rising number as the COVID did prevent us from doing surgeries, yet it didn't prevent the birth of many babies with cleft lip and/or palate throughout the year.

Because of the hurricane 'Eta' that was rolling over Central America in November we were unable to reach 42 patients that month. This means that in November we had 284 active children in our project and we were able to provide essential help to 86% of the total amount.





## 1.2.4 Speech therapy

In April we sat down with our five speech therapists and challenged ourselves on how to resolve and manage the current situation. Many of the parents we provide speech therapy to own a cellular phone. Although having internet on your phone in Guatemala is costly for most families, we saw an opportunity to reach the children through a different medium. We decided to provide internet-credit to our patients and we started to give speech therapy by the use of the 'Whatsapp' application.

On the first of May our speech therapists started their online sessions. Considering the short period for them to get used to this new system, we are very proud of what they were able to achieve. In May we provided a total of **10** speech therapy sessions. In June this number rose to **70** total and in July we reached **150**. In August we provided **165** sessions and in September **187**. Both October as November **189** sessions were done. This meant that we were able to reach **87%** of all children in need of therapy.

## 1.2.5 Foundation 'Tulipanes'

In 2019 Tess Unlimited started constructing their clinic, completely dedicated to the treatment of cleft lip and palate. Although we experienced some delays due to the COVID-19 outbreak, we now officially finished construction. The reason for this clinic is to lower costs and raise the overall quality of our surgery weeks.

Tess Unlimited is named and registered as 'Tess Sin Limites' in Guatemala. The clinic is registered as a separate foundation and is named 'Tulipanes', which means 'Tulips' in the English language. Both Guatemalan foundations will be supported by Tess Unlimited.



## 1.3 Results 2008 till 2020

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- ☺ Surgeries: 2264
- ☺ Children in milk project: 2290
- ☺ Speech therapy sessions given: 10.500
- ☺ Counseling sessions given: 1615
- ☺ Dental treatments: 196

## 2. Goals for 2021

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We have formulated the following goals this year:

- ☺ Perform 500 cleft lip and cleft palate surgeries in 16 surgery weeks.
- ☺ Adopt 670 children in our milk project to prepare for surgery.
- ☺ Execute 2 evaluations.
- ☺ Treat 180 children in our speech therapy program.
- ☺ Offering counseling to mother and child in all our 16 surgery weeks this year.
- ☺ Dental treatments for 5 children a month.





## 3. Foundation Tess Unlimited

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Name: Tess Unlimited  
Street: Fliermatenweg 1  
Postal code: 7451 NH  
City: Holten



Phonenumber: +502 4990 5021  
Email: tom@tessunlimited.com  
Website: www.tessunlimited.com

Account information: NL95ABNA0619717688 | BIC/Swift code: ABNANI2A | Bank name: ABN Amro

### 3.1 Foundation data

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Legal Form: Foundation

Date of establishment: 18-11-2008

### 3.2 Foundation goals

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Raising funds resources and volunteers to support a selection of charities in underdeveloped countries especially Association Tess Sin Limites and Association Tulipanes.

### 3.3 The foundation means to achieve these goals through:

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Organizing activities to raise funds and resources and recruiting sponsors.

### 3.4 ANBI status/tax exemption

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On the 1st of January 2009 the tax department of the Netherlands designated Tess Unlimited as a society for public welfare and all beneficial tax exemption are applied.

### 3.5 Chamber of commerce number

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08181442

## 3.6 Promotie



Our website contains a lot of information and videos about our activities in Guatemala:

[www.tessunlimited.com](http://www.tessunlimited.com)



We are also active on Facebook and Instagram, where, through daily updates and posts, you will be kept informed of our various activities and events:



Facebook: <https://www.facebook.com/TESSUnlimited>

Instagram: <https://www.instagram.com/tessunlimitedguatemala/>



We also have a wide variety of videos on our own YouTube channel:

<https://www.youtube.com/channel/UcswRr9hnyEzqfmSAXqyUxRQ>

## 3.7 General information Tess Unlimited

Team Tess Unlimited in Guatemala has 15 members. We have 5 local speech therapists, 1 pediatrician, 1 nutritionist, 4 promoters, 1 psychologist and 3 full-time employees that are active in logistics, directing and fundraising. From these 15 active members, 2 members are born with cleft lip and/or palate themselves and 5 members are parents of children born with a cleft. Tess Unlimited worked with over 130 volunteers in the past 13 years. In 2016 we also started to collect and analyze data to contribute to the research of the cause of the cleft lip and/or palate. We have the intention to continue this process.

## 3.8 Board structure

<b>Starting date</b>	<b>Description</b>	<b>Name</b>	<b>Date of birth</b>	<b>Position</b>
9-18-2008	Board member	Tessa de Goede de Ordoñez	4-9-1983	Founder
1-9-2018	Board member	Christina Tinselboer	11-18-1979	Chairmen
3-1-2018	Board member	Paul de Goede	6-3-1956	Treasurer
11-4-2019	Board member	Paula van de Kamp	8-6-1996	Public relations

*None of the board members receive compensation for their activities.*

## 3.9 Employees

Tess Unlimited does not have any paid employees. In the Netherlands there is a 'Smile-Maker' group active for Tess Unlimited. This group only contains volunteers.

## 4. Balance sheet

Foundation T.E.S.S. Unlimited (NL) - Tess Sinlimites (GUA) - Tulipanes (clinic GUA)

Balance per 12-31-2020		
Start capital per 31st of December 2019		€ 225.408
Checking account in the Netherlands	€ 16.017	NL95ABNA0619717688
Saving account in the Netherlands	€ 9.044	NL82ABNA0573404011
Saving account remaining funds 2020	€ 245.280	NL93ABNA0811235688
Reserve for contingencies the Netherlands	€ 73.578	NL19ASNB0635348977
Checking account Tess Sin Limites in Guatemala	€ 41.783	Q 30-2008727-3
Checking account 'Tulipanes' (clinic)	€ 2409	Q 30-4024447-7
	€ 388.111	
Income and expenses 2020		
Donations and sponsors from the Netherlands		€ 430.272
Donations through PayPal		€ 12.619
Donations and sponsors from Guatemala		€ 74.388
Interest received in the Netherlands		€ 6
Costs Tess Sin Limites in Guatemala	€ 334.003	
Transfer and banking fee's in the Netherlands	€ 616	
Travel expenses and insures in the Netherlands	€ 7078	
Haberman feeding bottles	€ 4901	
Website maintenance, promotion, shipping costs	€ 7982	
	€ 354.580	
		€ 517.284
Total increase capital		€ 162.704
Capital comparison		
Capital per 12-31-2019		€ 225.408
Capital per 12-31-2020		€ 388.111
Total increase /decrease capital in 2020		€ 162.704

The balance sheet above only relates to TESS Unlimited in the Netherlands. This is the foundation that has the ANBI status.

The auditor's report is for TESS Unlimited in the Netherlands.

There are a limited number of expenses in the Netherlands. The bulk of the funds are transferred to TESS Sin Limites in Guatemala. This foundation is responsible for the implementation of the activities under the management of Tessa de Goede de Ordoñez.



## 5. Expenses in Guatemala

The following overview gives more insight into the expenses of the various projects in Guatemala.

<b>Milk project</b>	
Nutrilisto	€ 750
Cans of milk powder	€ 64.378
<b>Psychology</b>	€ 410
<b>Promotion</b>	€ 3426
<b>Speech therapy</b>	€ 8729
<b>Evaluations</b>	€ 3134
<b>Miscellaneous costs</b>	€ 3218
<b>Dental costs</b>	€ 442
<b>Surgeries</b>	
Sofia (girl with severe burns)	€ 3720
Cleft surgeries	€ 38.207
<b>Cleft Clinic</b>	
Inventory clinic (Tulipanes)	€ 9066
Construction clinic	€ 49.892
Purchase of office building next to the clinic	€ 75.878
<b>Maintenance and preparation of office</b>	€ 8629
<b>Employee expenses</b>	€ 32.363
<b>Office utilities and administrative expenses</b>	€ 10.200
<b>Transport and car maintenance</b>	€ 9606
<b>COVID-19</b>	
Food parcels	€ 11.954
<b>Total</b>	<b>€ 334.003</b>

